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Whether you're convincing the boss about your much-deserved promotion or a busy restaurateur to offer a better table, the power of persuasion can help improve and increase your successes. Elizabeth Kuhnke, author of the bestselling Body Language For Dummies, guides the reader through easy-to-implement techniques that can turn a timid person into someone bursting with self-confidence and the ability to influence.

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Many people want to gain trust or support in business and throughout life, but the true skill is doing so in a charming fashion! Whether you're convincing the boss about your much-deserved promotion or a busy restaurateur to offer a better table, the power of persuasion can help improve and increase your successes.

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Increase Your Influence In a Day For Dummies is a cut-down version of Persuasion & Influence For Dummies. It covers: Laying the groundwork for persuasion and influence Getting things done with the...

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