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Putting all this together to answer the perennial question of what motivation is, but most

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importantly what it does, we define motivation as rising and falling of needs, cognition, and emotions expressed through patterns of behavior, levels of engagement and neural and psychophysiological activity directed toward realizing essential life outcomes.

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Understanding motivation and emotion 5th ed. This edition published in 2009 by John Wiley & Sons, Inc. in Hoboken, NJ.

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Johnmarshall Reeve is the author of 'Understanding Motivation and Emotion', published 2008 under ISBN 9780470392232 and ISBN 0470392231.

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Motivation and emotion are “intervening variables.” They are not observable, yet they explain human behavior and occur between the stimulus and response Motives vary over time and influence the ongoing stream of behavior

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12 Relationship between motivation & emotion Based on Reeve (2015, p. 343) Emotions are one type of motive which energises and directs behaviour. Emotion as motivation Emotions serve as an ongoing “readout” to indicate how well or how poorly personal adaptation is going. Emotion as readout 13. 13 What causes an emotion?

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